

[REDACTED]

January 16, 1964

Dear [REDACTED]

[REDACTED] is pleased to submit this unsolicited proposal in response to the several discussions we have had with you.

This proposal is for a limited Phase A study program to develop a test plan which may be implemented in a subsequent Phase B evaluation effort. The objective of the overall program will be to establish the feasibility of a continuous open-gate photographic contact printer with performance characteristics which are compatible with current state-of-the-art capability. The proposed Phase A effort is offered for a fixed price of [REDACTED]

This study will analyze the factors contributing to degradation of image quality in a continuous open-gate photographic contact printer. Available technology and limitations of the current state-of-the-art will be analyzed in order to develop the test plan.

The ultimate goal will be to maintain a resolution limit in excess of 300 line pairs/mm in second generation duplicate negatives produced in a printer operating at 50 feet per minute. We will evaluate such technology as electrostatics, vacuum and high pressure air techniques, as well as "liquid gate" technology including materials with adhesive characteristics. Based on this evaluation, we will develop a test plan to evaluate the most promising technology for achieving this result. Within 30 days of the completion of the study we will submit the test plan and a proposal for a Phase B extension to implement it.

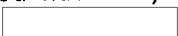
The Phase A study will require the participation of an Optical Engineer, a Mechanical Engineer, and a Physicist to the extent of about 4 man-months total to be allocated over a period of three calendar months.

Our invoice will be submitted at the completion of the program in a manner which you will designate. Commercial rights to any technology know-how and inventions emanating from this contract will become the property of [REDACTED]

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This proposal is effective for a period of sixty days.  
If you have any questions, feel free to discuss them  
with 

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Yours truly,

  
Executive Vice President

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